

THE POWER OF PARTNERSHIP

Presented by:
Lowe's Pro Government





Housekeeping Items

- All participants are muted during presentation
- There will be time at the end for Q&A, but you may ask questions using the chat box function at any time
- If you are having any technical issues, please send us a message in the chat and we will do our best to assist you
- Please fill out survey at the end of webinar to let us know of future topics you'd like to learn more about

Agenda

- Who is Lowe's Pro Government
- Lowe's Overview
- Lowe's/OMNIA Partners Program
- Products
- Paint Rewards
- Ways to Pay & Save
- Delivery/Shipping Options
- How do I Sign Up?
- Questions

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We're National. **We're Local.**

Non-Profit



We leverage our cooperative procurement contract to help Non-Profit customers:

- // Conveniently shop for thousands of quality products
- // Streamline access to products and services
- // Receive competitive pricing and earn paint rewards
- // Remain in compliance with procurement regulations
- // Bring dollars back into non profit program through an aggressive rebate program



Unlock Seamless Shopping

Lowe's national retail footprint and robust website offering:

- // Access to 40,000+ tools and building supplies at Lowe's stores
- // Extended hours, including evenings and weekends, at 1,700+ stores nationwide
- // Online access to 2 million+ products (including MRO) at Lowes.com
- // Special pricing on Contractor Packs and volume purchases
- // Dedicated Pro support and service, plus Pro parking and checkout lines
- // 24 months of purchase history and business management tools available
- // Mobile App convenience for Pros on the go

Lowe's/OMNIA Partners Contract

Lowe's Omnia Partners Contract #R192006



Omnia Program Rebate Tiers:

Annual Rebate:

- \$10,000 - \$24,999 = **2%** rebate on net purchases
- \$25,000 - \$49,999 = **4%** rebate on net purchases
- \$50,000 + = **7%** rebate on net purchases
- Must register forms of payment in Lowes.com
- Volume Savings Program in-store or online orders over \$1500**
 - Mixed Cart
 - Applies to all orders placed via phone, fax, or online
 - Contractor packs
- ***No Product Exclusions with the Lowe's Omnia program****

Additional savings opportunities:

- 5% discount at time of purchase with Lowe's Pro Supply Account
- Reduced Delivery fee
- Pro Paint Rewards Program

The Lowe's | Omnia program Difference

- Our rebate program offers up to 7%
- Our paint rewards program offers up to a 20% reward
- No product exclusions with our program

Products to Elevate the Space



Appliances



Light Bulbs



Hardware



Plumbing



Paint and Accessories



Landscaping



Lumber



Light Fixtures



Windows



Janitorial



Cabinets and Countertops



Doors



Electrical



Locks and Security



Patio



Tools



Flooring



Pool



Paint Rewards

Purchase eligible paints, stains, primers and resurfacers (liquid only) online or in-store with registered cards or Pro ID and earn Lowe's E-Gift Cards based on qualifying purchases:⁴

10%

Get a 10% reward for every dollar above \$1,000 up to \$2,999

15%

Get a 15% reward for every dollar above \$3,000 up to \$4,999

20%

Get a 20% reward for every dollar above \$5,000

⁴ See [Lowes.com/L/PROLoyaltyTerms](https://www.lowes.com/L/PROLoyaltyTerms). Subject to change..



Ways to Pay & Save



Lowe's Pro Supply Receivables Account

- Easy Account Application
- "In House" invoicing account through Lowe's
- 5% point of sale discount
- Reduced delivery fee
- Specific government terms
- Must have account number shown on your PO or a card



Lowe's Commercial Account Receivable

- Government letterhead request form available to apply
- Invoicing through 3rd party company
- 5% point of sale discount
- Reduced delivery fee
- Options for instore look up and no card or cards, if preferred

Delivery/Shipping Options



Deliveries and Shipping from Lowe's Stores / Fulfillment Centers

- ☐ Deliveries can be scheduled at the Lowe's Pro Desk.
- ☐ Deliveries outside 75-mile delivery radius, contact the closest store Pro Desk for delivery options.
- ☐ Deliveries with a Lowe's Account are flat \$20. Deliveries are in a Lowe's Delivery Truck.
- ☐ Shipping for orders over \$45 are free. Shipping is UPS / FedEx.

How Do I Sign Up?

- If you already have a Pro ID on Lowes.com, email governmentsupport@lowes.com and include: Addition to The Arc of the US in subject line with your approval to connect to the program.
- If you do not have a Pro ID on Lowes.com, follow the how to register instructions on flyer that will be sent out to everyone.
- If you do not know if you have a Pro ID on Lowes.com, email governmentsupport@lowes.com.



**COUNT ON US
TO HELP YOU
SAVE TIME
AND MONEY.**



PAINT REWARDS

Up to 20% off paints, stains, and primer*
Lowe's MVP Program – You must opt in to participate:

Point Reward Tiers: delivered to a Lowe's e-gift card to the administrator of your Lowes.com account

o Annual Purchases	Reward
o \$1000 - \$2999	10%
o \$3000 - \$4999	15%
o \$5000K+	20%

(less returns and taxes if applicable)



VOLUME SAVINGS PROGRAM

If your purchases total \$1000 or more, stop by the Pro desk before you check out and request a customized quote today. Receive discounts up to 20%. Ideal for lumber, appliances, building materials, electrical and more.



FIND WHAT YOU NEED.

Get the supplies and materials you need with thousands of in-stock products, available in-store and on-line at Lowes.com

REGISTER FOR A PRO ACCOUNT TODAY AND START SAVING.

1. Go to **Lowes.com** and select **Create Account**.
2. Choose **Business Account** and select **Continue**.
3. Enter Pro Account ID: 8DBBB41BEF in the **Join Existing** field and select **Next**.
4. Enter all required fields to create login and password.
5. Go to **My Account** and select **Wallet**.
6. Under **Payment Methods**, click **+ Add New Card** and enter your information.

FOR MORE INFORMATION:

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ALREADY HAVE A PRO ID?

Email: governmentsupport@lowes.com
to link your account.



Questions???



THANK YOU